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## February 2019 Newsletter

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### NACM Credit & Financial Development Division

South Puget Sound Chapter, Tacoma, WA

[www.cfddtacoma.org](http://www.cfddtacoma.org)

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#### President's Message:

Dear Friends:

I hope everyone has been able to dig out of the snow, what a surprise for early February!! I am excited for it to be gone, I keep looking outside for the rain to start and wash it all away.

I hope everyone has been able to sell a lot of Taco Time coupon books, remember, the money goes directly to our chapter for scholarships, Taco Time gets nothing.

Reminder, there's no meeting this month because of President's Day, we will meet again on March 18. Our March speaker is Jon Flora from NACM discussing credit card surcharges, NACM is charging surcharges on the credit card payments they receive. Jon will explain how they do this and some rules to follow. If you have any specific questions, please email them to me or Ashley, questions will get forwarded to Jon before the meeting. I am excited to hear about this subject from someone that is using it, I have heard from vendors and attorneys "can or can't we" and "what can we charge" with no real answer. I can't wait to hear real answers.

We are starting to put our seminar together for this year, last year we had a great turn out and great speakers. I am hoping for the same this year. If you have any suggestions or a subject you would like to hear, please let the board know.

Just one quick note, officer and board elections are coming up soon, if you would like to be an officer or a board member please let one of the current board members know. It is a rewarding experience and really doesn't take a lot of time. I can tell you for every minute I have put into CFDD I've received 10-fold back with education, not to mention the lifelong friends that I have made over the years. In fact, I have got a couple of new jobs just out of my CFDD group from networking, CFDD has given me many opportunities.

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NACM - Credit & Financial Development Division

## Upcoming Events

### No February Meeting

#### March 18

#### Evening Program with Dinner

Location: Johnny's at Fife

5211 20<sup>th</sup> Street East Fife, WA

Speaker: Jon Flora

#### April 15

#### Spring Seminar

Location: Johnny's at Fife

5211 20<sup>th</sup> Street East Fife, WA

Times & Speaker: TBA

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## Volunteers needed!

Would you like to earn additional educational credits? We are always looking for great speakers, if you or someone you know would like to educate us, let us know!

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Okay that is enough, I will get off my soap box, for now. Hope everyone has a good month and see you on March 18. Stay warm and dry. Oh, and Happy St. Patrick's Day!!

**Paulyne VanderSloot, CCE, CICP**

**President**

January's meeting was the launch of our annual Taco Time Fundraiser. Each year we partner with Taco Time as a community partner to raise money towards educational opportunities, including our speakers and scholarships for attendance to the CFDD and NACM national conferences. We receive 100% of the money from this fundraiser!

Taco Time has refreshed their fundraiser for 2019 to offering 10 \$2 coupons – a \$20 value for \$5. The \$2 off coupon is per order and can be used on any item, including a meal or single items such as a small soda, mexi-fries, or a bowl of soup. Coupons are good through 4/30/2019.

This fundraiser runs through March. Please contact Diane Brand at [dbrand@lynden.com](mailto:dbrand@lynden.com) if you are interested in participating in the fundraiser to make arrangements.



Check out the latest CFDD National Newsletter!

[CFDD National Newsletter](#)

Check out new logo'd items at the NACM Bookstore!

[NACM Bookstore](#)



**NACM** - Credit & Financial Development Division

## Officers & Directors

Officers & Directors for 2017-2018

Officers:

President: Paulyne VanderSloot, CCE

VP Finance: Diane Brand, CBA

VP Programs: Elizabeth Hall

Secretary: Jeff Borgens, CBA

Treasurer: Sandy Fletcher, CBA

Parliamentarian: Sandy Fletcher, CBA

Directors:

Jeremy Taff, CBF

Ashley Blumenshine

Holly Bergstrom

Julie Putman

Jennifer Dochnahl, CBA

Popular Links:

[www.seattlecfdd.org](http://www.seattlecfdd.org)

[CFDD Home – CFDD National](#)

[www.nacm.org](http://www.nacm.org)

[NACMBCS – NACM Seattle](#)

[Meeting Minutes](#)



# 2019 CFDD Portland Credit Retreat

March 15, 2019  
Friday, 8 a.m. – 4:30 p.m.  
McMenamins Edgefield, "Ballroom, 2nd Floor"  
2126 SW Halsey St., Troutdale, Oregon

This full-day educational event will benefit new and seasoned credit professionals. Enhance your skills and network with colleagues in credit and finance.

## Confirmed Speakers:

Jason Torf, Attorney & Partner, Ice Miller LLP, Chicago, Illinois  
Mark A Kirkorsky, Attorney, The Law Offices of Mark A Kirkorsky, Mesa, Arizona  
Ellen Wodiuk, CCE, ICCE, Client Service Specialist, The Law Offices of Mark A Kirkorsky, Mesa, Arizona  
Brett M Hanft, CBA, Credit Manager, American International Forest Products LLC, Beaverton, OR

## Friday, Morning Session

**Jason Torf** will be speaking on the following Bankruptcy / Legal Issues topics: Basic 'Contract' Language, Understanding Collateral Availability and the Assurance of Payment selling Post-Petition Businesses, Forcing an Insolvent Business into Involuntary Bankruptcy & Creditor's Committees.

## Friday, Afternoon Session

**Mark A Kirkorsky and Ellen Wodiuk, CCE, ICCE** will present a program from a credit manager and attorney perspective on Post Judgment Options for the successful collection of outstanding debt, including till taps, garnishments, debtor exams, and transferring judgments out of state.

**Brett M Hanft, CBA** has created a brand new program on "Making a Well Informed and Confident Credit Decision". The session includes where and how to obtain valuable, meaningful credit information, Making an educated, confident decision that supports your credit file documentation, credit scoring / matrix and credit limit approval, concluding with a case study that involves audience participation and interaction.

## Registration:

**Early Bird:** \$175 (Early bird registration deadline is February 14, 2019.)

**Regular:** \$195

**Non-Member:** \$225

(Continental breakfast and lunch will be provided.)

Contact Yvonne Prinslow, CCE, at [yvonneprinslow@hamptonlumber.com](mailto:yvonneprinslow@hamptonlumber.com) or 503.203.6495 with questions.



# REGISTRATION FORM

2019 CFDD Portland Credit Retreat

March 15, 2019 8 a.m. - 4:30 p.m.

McMenamins Edgefield, "Ballroom," 2nd Floor,  
2126 SW Halsey St., Troutdale, Oregon

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Billing Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Cost:	Early Bird By 2-14-19	Regular After 2-14-19
CFDD Members	\$175	\$195
NACM Members	\$175	\$195
Non-NACM Members		\$225
Non-CFDD Members		\$225

Please Process the Following Registration:

- CFDD/NACM Member (Early Bird)
  CFDD/NACM Member (Regular)
  Non-Member (Regular)

### Payment Options:

- Bill NACM account. Member# \_\_\_\_\_  
 (NACM members only).  
 Check enclosed.  
 (Please make checks payable to CFDD Portland.)  
 Please charge my MC, VISA, or Discover Card.

### Scholarship Recipient?

(If yes, please identify scholarship award.)

- Portland Chapter  
 NACM Northwest Foundation  
 Other

Name on Credit Card: \_\_\_\_\_

Card Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Signature: \_\_\_\_\_

If billing your NACM account OR paying with credit card, please scan and email completed registration forms to: Yvonne Prinslow, CCE, [yvonneprinslow@hamptonlumber.com](mailto:yvonneprinslow@hamptonlumber.com) or fax to 503.291.5653. If 'check enclosed,' please make checks payable to CFDD Portland and mail to: Yvonne Prinslow, CCE, C/O Hampton Lumber, 9600 SW Barnes Rd., Ste. 200, Portland, OR 97225-6698.